# Fiscal 2015 First Quarter Supplementary Information 

## August 7, 2015

## DOWA HOLDINGS CO.,LTD.

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## Overview of Operating Results

Billion yen

|  | FY2014 Results |  | FY2015 |  |  | Change |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 1 Q | Full Year | $1 Q$ <br> Results | Full Year <br> Forecasts | 1 Q |  | Full Year |  |
| Net Sales | $\mathbf{1 0 9 . 6}$ | $\mathbf{4 6 4 . 2}$ | $\mathbf{1 0 7 . 8}$ | $\mathbf{4 4 5 . 0}$ | $\mathbf{( 1 . 8 )}$ | $\mathbf{- 2 \%}$ | $\mathbf{( 1 9 . 2 )}$ | $\mathbf{- 4 \%}$ |
| Operating Income | $\mathbf{9 . 3}$ | $\mathbf{3 9 . 0}$ | $\mathbf{1 1 . 5}$ | $\mathbf{4 2 . 5}$ | $\mathbf{2 . 1}$ | $\mathbf{2 3 \%}$ | $\mathbf{3 . 4}$ | $\mathbf{9 \%}$ |
| Ordinary Income | $\mathbf{1 0 . 1}$ | $\mathbf{4 2 . 0}$ | $\mathbf{1 2 . 0}$ | $\mathbf{4 2 . 5}$ | $\mathbf{1 . 8}$ | $\mathbf{1 8 \%}$ | $\mathbf{0 . 4}$ | $\mathbf{1 \%}$ |
| Net Income | $\mathbf{7 . 0}$ | $\mathbf{2 6 . 5}$ | $\mathbf{6 . 2}$ | $\mathbf{2 7 . 0}$ | $\mathbf{( 0 . 8 )}$ | $\mathbf{- 1 2 \%}$ | $\mathbf{0 . 4}$ | $\mathbf{2 \%}$ |

Exchange rate and metal prices

|  | FY2014 |  | FY2015 |  | (Ref.) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q <br> average | Full Year <br> average | 1 Q <br> average | Assumption <br> for full year |  |
| Exchange Rate: $(\neq / \$)$ | 102.2 | 109.9 | 121.4 | 115.0 | 123.2 |
| Copper: $(\$ / \mathrm{t})$ | 6,787 | 6,554 | 6,054 | 6,000 | 5,457 |
| Zinc: $(\$ / \mathrm{t})$ | 2,073 | 2,175 | 2,195 | 2,200 | 2,002 |
| Indium: $(\$ / \mathrm{kg})$ | 706 | 650 | 445 | 500 | 343 |

## Trends in Major Products

Indexes (100 for Q1 of FY2014)

|  |  | FY2014 |  |  |  | FY2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q | 2Q | 3Q | 4Q | 1Q |
| Environmental Management \& Recycling | Intermediate waste processing volume in Japan | 100 | 86 | 100 | 96 | 104 |
|  | Recycling materials collection volume (Kosaka) | 100 | 90 | 86 | 65 | 81 |
|  | Waste processing amount in South East Asia | 100 | 95 | 88 | 96 | 82 |
| Nonferrous Metals | Silver production (Kosaka) | 100 | 99 | 116 | 110 | 91 |
|  | Zinc production (Akita) | 100 | 65 | 91 | 97 | 96 |
| Electronic Materials | Compound semiconductor materials sales volume | 100 | 77 | 75 | 86 | 101 |
|  | LED sales volume | 100 | 82 | 91 | 97 | 96 |
|  | Silver powder sales volume | 100 | 91 | 79 | 83 | 101 |
| Metal Processing | Copper alloy strip products sales volume | 100 | 94 | 98 | 93 | 93 |
| Heat Treatment | Heat treatment processing volume | 100 | 104 | 104 | 103 | 102 |

## Consolidated Results by Segment (1st Quarter)

|  | FY2014 1Q Results |  |  | FY2015 1Q Results |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Operating Income | Ordinary Income | Net Sales | Operating Income | Ordinary Income | Net Sales | Operating Income | Ordinary Income |
| Environmental Management \& Recycling | 23.8 | 1.5 | 1.6 | 25.4 | 1.8 | 1.8 | 1.5 | 0.2 | 0.1 |
| Nonferrous Metals | 55.7 | 3.3 | 4.2 | 58.1 | 5.2 | 5.7 | 2.4 | 1.8 | 1.4 |
| Electronic Materials | 20.2 | 2.3 | 2.4 | 13.1 | 2.3 | 2.5 | (7.0) | 0.0 | 0.1 |
| Metal <br> Processing | 21.1 | 1.4 | 1.5 | 20.5 | 1.5 | 1.6 | (0.6) | 0.1 | 0.0 |
| Heat Treatment | 6.3 | 0.4 | 0.4 | 6.5 | 0.3 | 0.3 | 0.1 | (0.1) | (0.0) |
| Other/ Elimination | (17.6) | 0.1 | (0.1) | (16.0) | 0.1 | (0.1) | 1.6 | 0.0 | 0.0 |
| Total | 109.6 | 9.3 | 10.1 | 107.8 | 11.5 | 12.0 | (1.8) | 2.1 | 1.8 |

## Factor Analysis of Ordinary Income (1st Quarter)

| Billion yen |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY2015 1Q Results <br> - FY2014 1Q Results | Environmental Management \& Recycling | Nonferrous Metals | Electronic <br> Materials | Metal Processing | Heat Treatment | Other | Total |
| Effect of various measures, increase/ decrease in sales, etc. | 0.4 | 0.5 | (0.0) | 0.1 | (0.1) | 0.0 | 0.9 |
| Of the above, free metal income difference (volume difference) | - | 0.8 | - | - | - | - | 0.8 |
| Free metal income difference (price difference) | - | 0.2 | - | - | - | - | 0.2 |
| Conditions of raw material (changes in exchange rate and base conditions) | - | 0.8 | - | - | - | - | 0.8 |
| Difference between the market value and book value at sale, and between market value and valuation prices at end of period | - | 0.1 | - | - | - | - | 0.1 |
| Electricity charges, etc. | - | - | - | - | - | - | - |
| Depreciation | (0.1) | 0.1 | 0.1 | 0.0 | (0.1) | (0.0) | 0.0 |
| Increase/decrease in operating income | 0.2 | 1.8 | 0.0 | 0.1 | (0.1) | 0.0 | 2.1 |
| Effect of non-operating income/expenses <br> - Equity method income or loss | $\begin{gathered} - \\ (0.1) \end{gathered}$ | $\begin{gathered} - \\ (0.3) \end{gathered}$ | $\begin{gathered} - \\ 0.0 \end{gathered}$ | $\begin{gathered} - \\ (0.0) \end{gathered}$ | - | $\begin{gathered} - \\ (0.3) \end{gathered}$ | $\begin{gathered} - \\ (0.6) \end{gathered}$ |
| - Other | (0.1) | (0.1) | 0.1 | 0.0 | 0.1 | 0.2 | 0.2 |
| Increase/decrease in ordinary income | 0.1 | 1.4 | 0.1 | 0.0 | (0.0) | 0.0 | 1.8 |

## (Ref.) Consolidated Income Statements



## (Ref.) Consolidated Balance Sheets



## (Ref.) Consolidated Statements of Cash Flows

|  | FY2014 <br> 1Q Results | FY2015 <br> 1Q Results | Change |
| :--- | ---: | ---: | ---: |
| I. Cash Flows from Operating Activities |  |  |  |
| Income before income taxes and minority interests | 10,158 | 10,321 | 162 |
| Adjustments (non-cash) |  |  |  |
| Depreciation | 3,664 | 3,746 | 81 |
| Equity in (earnings) losses of affiliates | $(486)$ | 155 | 642 |
| Change of business, impairment loss | - | - | - |
| (Gain) loss due to sale or disposal of securities, | 14 | 30 | 15 |
| property, plant and equipment | - | 1,624 | 1,624 |
| Loss on valuation of investment securities | $(1,688)$ | $(1,875)$ | $(187)$ |
| Increase in allowance for doubtful accounts | 53 | 37 | $(15)$ |
| Interest income and expenses and dividends | $(8,972)$ | $(10,981)$ | $(2,008)$ |
| Income taxes paid | 321 | $(90)$ | $(412)$ |
| Other, net | 3,064 | 2,968 | $(95)$ |
| Total for profit/loss items |  |  |  |
| Increase/decrease in assets/liabilities |  |  |  |
| Increase/decrease in trade receivable/payable | $(1,882)$ | 6,386 | 8,268 |
| Increase/decrease in inventories | $(4,078)$ | $(21,625)$ | $(17,547)$ |
| Other, net | 2,690 | $(3,052)$ | $(5,743)$ |
| Total for balance sheet items | $(3,269)$ | $(18,291)$ | $(15,021)$ |
| Net cash provided by operating activities | $(205)$ | $(15,323)$ | $(15,117)$ |

$$
\text { Free cash flow } \quad(2,896) \quad(19,497) \quad(16,601)
$$

|  | Million yen |  |  |
| :---: | :---: | :---: | :---: |
|  | FY2014 1Q Results | FY2015 1Q Results | Change |
| II. Cash Flows from Investing Activities <br> Acquisition of property, plant and equipment <br> Sale and acquisition of securities <br> Change in loans <br> Proceeds from disposal and sale of noncurrent assets <br> Other, net | $(2,691)$ <br> (1) <br> 81 <br> 28 <br> (60) | $\begin{array}{r} (4,174) \\ (55) \\ 67 \\ 56 \\ (830) \\ \hline \end{array}$ | $\begin{array}{r} (1,483) \\ (54) \\ (13) \\ 28 \\ (770) \\ \hline \end{array}$ |
| Net cash used in investing activities | $(2,643)$ | $(4,936)$ | $(2,293)$ |
| III. Cash Flows from Financing Activities <br> Change in borrowings and corporate bonds <br> Purchases of treasury stock and issuance of common stock <br> Cash dividends paid <br> Other, net | $\begin{array}{r} 8,931 \\ (0) \\ (4,559) \\ (77) \end{array}$ | $\begin{array}{r} 26,323 \\ (0) \\ (5,462) \\ (203) \\ \hline \end{array}$ | $17,391$ <br> (0) <br> (903) <br> (125) |
| Net cash used in financing activities | 4,294 | 20,656 | 16,362 |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents | (159) | (34) | 124 |
| Net Increase (Decrease) in Cash and Cash Equivalents | 1,286 | 363 | (923) |
| Cash and Cash Equivalents of Newly Consolidated Subsidiaries | 450 | - | (450) |
| Cash and Cash Equivalents at Beginning of Term | 5,823 | 8,044 | 2,221 |
| Cash and Cash Equivalents at End of Term | 7,560 | 8,407 | 847 |
| (For reference) |  |  |  |
| Balance of interest-bearing debt | 108,491 | 112,949 | 4,458 |


[^0]:    * Forward-looking statements made in this document, such as business forecasts, are based on the information available at this time and on certain premises that the Company assumes to be reasonable. Actual performance may differ materially from such forecasts due to a variety of factors.

