

# Fiscal 2017 First Quarter Supplementary Information

August 9, 2017
DOWA HOLDINGS CO.,LTD.

## Overview of Operating Results

#### **■** Consolidated Income Statements

Billion yen

	FY2016 results		FY2	017	Changes			
	1Q	Full Year	1Q Results	Full Year Forecasts	1	Q	Full Year	
Net Sales	93.7	410.5	110.1	434.0	16.3	17%	23.4	6%
Operating Income	7.6	33.9	8.2	34.0	0.6	8%	0.0	0%
Ordinary Income	6.8	36.5	9.0	36.5	2.2	34%	0.0	△ 0%
Profit attributable to owners of parent	4.9	26.1	6.1	26.0	1.2	24%	(0.1)	△ 1%

<sup>•</sup> Full-year forecasts announced on May 9,2017 remains unchanged.

#### Exchange Rate and Metal Prices

		FY2016		FY2017						
	1Q 2Q		Full Year	1Q	Assumption	Assumption				
	average	average	average	average	after 2Q	for full year				
Exchange Rate: (¥/\$)	108.1	102.4	108.4	111.1	115.0	114.0				
Copper: (\$/t)	4,730	4,774	5,154	5,663	5,500	5,541				
Zinc: (\$/t)	1,915	2,253	2,367	2,598	2,700	2,675				
Indium: (\$/kg)	237	206	207	186	190	189				



## Business Environment (1Q)

#### > Waste-related business

Domestic market: Industrial waste generation was steady.

Southeast Asia: The amount of waste generated continued to increase.

#### > Automobile-related market

Production volume of automobiles was steady both domestically and overseas.

#### > New forms of energy- and electronic components-related business

New forms of energy: Affected by inventory adjustment by some customers.

Electronic components: Steady demand mainly in East Asia.

#### Metal prices and Exchange rates

Metal prices: Copper and zinc rose year on year.

Exchange rates: Without major fluctuations, it was roughly around \$ 110 per dollar.



## Trends in Major Products

Indexes (100 for Q1 of FY2016)

			FY2017			
		1Q	2Q	3Q	4Q	1Q
Environmental	Intermediate waste processing volume in Japan	100	104	109	102	106
Management &	Recycling materials collection volume (Kosaka)	100	108	111	91	96
Recycling	Waste processing amount in South East Asia	100	103	111	129	120
Nonferrous	Copper production (Kosaka, Onahama)	100	86	83	89	85
Metals	Zinc production (Akita)	100	72	91	99	92
Electronic	LED sales volume	100	88	82	86	79
Materials	Silver powder sales volume	100	101	97	95	89
Metal Processing	Copper alloy strip sales volume	100	104	106	104	105
Heat	Heat treatment sales amount	100	103	118	116	112
Treatment	Industrial furnace sales amount	100	116	109	183	104



## Consolidated Results by Segment

Billion Yen

	FY2016 1Q Results			FY2	2017 1Q Res	ults	Changes			
	Net Sales	Operating Income	Ordinary Income	Net Sales	Operating Income	Ordinary Income	Net Sales	Operating Income	Ordinary Income	
Environmental Management & Recycling	21.8	1.0	0.8	24.3	1.6	1.7	2.4	0.6	0.9	
Nonferrous Metals	49.7	2.9	2.9	50.1	2.9	3.8	0.3	0.0	0.9	
Electronic Materials	13.1	1.4	1.2	23.2	1.4	1.5	10.1	0.0	0.3	
Metal Processing	17.5	1.5	1.5	21.0	1.5	1.6	3.5	(0.0)	0.0	
Heat Treatment	5.5	0.4	0.3	5.9	0.3	0.2	0.4	(0.1)	(0.0)	
Other/ Elimination	(14.0)	0.2	(0.1)	(14.5)	0.3	0.0	(0.5)	0.0	0.0	
Total	93.7	7.6	6.8	110.1	8.2	9.0	16.3	0.6	2.2	



## Factor Analysis of Ordinary Income

Billion yen

FY2017.1Q - FY2016.1Q	Environmental Management & Recycling	Nonferrous Metals	Electronic Materials	Metal Processing	Heat Treatment	Other	Total
Effect of various measures, increase/ decrease in sales, etc.	0.6	0.6	(0.0)	0.0	(0.1)	0.1	1.1
Of the above, free metal income difference (volume difference)	_	0.1	_	_	_	_	0.1
Free metal income difference (metal price difference)	_	0.4	-	_	_	_	0.4
Exchange rate difference of foreign currency-based income	_	0.1	0.0	_	_	_	0.2
Conditions of raw material (changes in base conditions)	_	0.1	_	_	-	_	0.1
Difference between the market value and book value at sale, and between market value and valuation prices at end of period	_	(0.9)	_	-	-	_	(0.9)
Electricity charges, etc.	_	0.0	_	_	_	_	0.0
Depreciation in manufacturing cost	0.0	(0.4)	(0.0)	(0.1)	0.0	(0.0)	(0.4)
Increase/decrease in operating income	0.6	0.0	0.0	(0.0)	(0.1)	0.0	0.6
Effect of non-operating income/expenses							
- Equity method income or loss	(0.2)	0.8	0.0	0.0	0.0	0.0	0.7
- Other	0.4	0.1	0.3	0.0	0.1	0.0	0.9
Increase/decrease in ordinary income	0.9	0.9	0.3	0.0	(0.0)	0.0	2.2

### Forecast for Fiscal 2017

Billion yen

	FY2	2016 Res	ults	FY2	FY2017 Forecast			Changes			
	Net Sales	Operating Income	Ordinary Income	Net Sales	Operating Income	Ordinary Income	Net Sales	Operating Income	Ordinary Income		
Environmental  Management &  Recycling	96.9	6.6	6.8	99.0	7.0	7.0	2.0	0.3	0.1		
Nonferrous Metals	207.7	10.0	12.2	214.0	9.6	11.8	6.2	(0.4)	(0.4)		
Electronic Materials	62.5	6.5	6.8	66.0	6.0	6.5	3.4	(0.5)	(0.3)		
Metal Processing	75.4	6.9	7.1	84.0	7.1	7.2	8.5	0.1	0.0		
Heat Treatment	25.1	2.3	2.2	30.0	2.9	2.8	4.8	0.5	0.5		
Other/ Elimination	(57.4)	1.3	1.1	(59.0)	1.4	1.2	(1.5)	0.0	0.0		
Total	410.5	33.9	36.5	434.0	34.0	36.5	23.4	0.0	0.0		



<sup>\*</sup> Full-year forecasts announced on May 9, 2017 remains unchanged.



\* Forward-looking statements made in this document, such as business forecasts, are based on the information available at this time and on certain premises that the Company assumes to be reasonable. Actual performance may differ materially from such forecasts due to a variety of factors.