# Fiscal 2013 First Quarter Supplementary Information 

## August 8, 2013

## Dowa Holdings Co., Ltd.

[^0]
## Overview of Operating Results

Billion yen

|  | FY2012 |  | FY2013 |  |  | Change |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 1st Quarter <br> Results | Full Year <br> Results | 1st Quarter <br> Results | Full Year <br> Forecasts | 1st Quarter |  | Full Year |  |
| Net Sales | 98.3 | 419.3 | 108.6 | 450.0 | 10.2 | $10 \%$ | 30.7 | $7 \%$ |
| Operating Income | 8.2 | 24.5 | 9.1 | 29.0 | 0.9 | $11 \%$ | 4.5 | $18 \%$ |
| Ordinary Income | 8.6 | 27.2 | 10.7 | 31.0 | 2.0 | $24 \%$ | 3.8 | $14 \%$ |
| Net Income | 5.5 | 15.2 | 7.5 | 18.0 | 1.9 | $36 \%$ | 2.8 | $18 \%$ |

Exchange rate and metal prices

|  | FY2012 |  | FY2013 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 1Q Average | Full Year <br> Average | 1Q Average | Full Year <br> Assumption | July Average |
| Exchange rate: (¥/\$) | $\mathbf{8 0 . 2}$ | $\mathbf{8 3 . 1}$ | $\mathbf{9 8 . 8}$ | $\mathbf{9 0 . 0}$ | $\mathbf{9 9 . 8}$ |
| Copper: (\$/t) | $\mathbf{7 , 8 6 6}$ | $\mathbf{7 , 8 5 5}$ | $\mathbf{7 , 1 4 6}$ | $\mathbf{7 , 0 0 0}$ | $\mathbf{6 , 8 9 3}$ |
| Zinc: $\mathbf{( \$ / t ) ~}$ | $\mathbf{1 , 9 2 8}$ | $\mathbf{1 , 9 5 0}$ | $\mathbf{1 , 8 4 0}$ | $\mathbf{1 , 9 0 0}$ | $\mathbf{1 , 8 3 6}$ |
| Indium: (\$/kg) | $\mathbf{5 0 7}$ | $\mathbf{4 9 9}$ | $\mathbf{5 1 6}$ | $\mathbf{5 5 0}$ | $\mathbf{5 5 3}$ |

## Major Products \& Services

|  |  | FY2012 |  |  |  | FY2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q | 2Q | 3Q | 4Q | 1Q |
| Environmental <br> Management \& Recycling | Waste processing (Japan) | 100 | 106 | 110 | 109 | 115 |
|  | E-scrap collection (to Kosaka) | 100 | 117 | 130 | 101 | 110 |
|  | Waste treatment revenue (Southeast Asia) | 100 | 94 | 100 | 127 | 109 |
| Nonferrous Metals | Silver production (Kosaka) | 100 | 96 | 117 | 119 | 125 |
|  | Zinc production (Akita) | 100 | 75 | 104 | 99 | 108 |
| Electronic <br> Materials | Compound semiconductor | 100 | 83 | 78 | 59 | 86 |
|  | LED | 100 | 111 | 106 | 100 | 130 |
|  | Silver powder | 100 | 59 | 52 | 69 | 93 |
| Metal Processing | Copper alloy strips | 100 | 98 | 87 | 87 | 98 |
| Heat Treatment | Heat treatment | 100 | 94 | 94 | 99 | 100 |

## Income Statements

| Million yen |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY2012 } \\ \text { Q1 } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { FY2013 } \\ \text { Q1 } \\ \hline \end{gathered}$ | Change |
| Net Sales | 98,397 | 108,658 | 10,260 |
| Cost of Sales | 82,866 | 92,071 | 9,204 |
| Gross Profit | 15,531 | 16,587 | 1,056 |
| Selling, General, and Administrative Expenses, R\&D Expenses | 7,315 | 7,434 | 118 |
| Operating Income | 8,215 | 9,152 | 937 |
| Other Income | 1,508 | 2,305 | 797 |
| Interest and dividend income | 291 | 327 | 35 |
| Equity in earnings of affiliates | 487 | 810 | 323 |
| Other income | 729 | 1,167 | 438 |
| Other Expenses | 1,027 | 683 | (343) |
| Interest expenses paid | 441 | 395 | (46) |
| Equity in losses of affiliates | 0 | 0 | 0 |
| Other expenses | 585 | 287 | (297) |
| Ordinary Income | 8,695 | 10,775 | 2,079 |
| Extraordinary Profits | 47 | 65 | 18 |
| Gain on sale of property, plant and equipment | 46 | 22 | (23) |
| Gain on sale of investment securities | 0 | 11 | 11 |
| Subsidy | 0 | 21 | 21 |
| Other profits | 0 | 9 | 9 |
| Extraordinary Losses | 387 | 48 | (339) |
| Loss on disposal of property, plant and equipment | 52 | 42 | (9) |
| Loss on valuation of investment securities | 253 | 0 | (253) |
| Impairment loss | 0 | 0 | 0 |
| Loss on liquidation of business, cost of structural reforms | 0 | 1 | 1 |
| Loss on disaster | 62 | 1 | (61) |
| Other | 18 | 3 | (15) |
| Income Before Income Taxes and Minority Interests | 8,355 | 10,792 | 2,437 |
| Income Taxes | 2,620 | 3,101 | 481 |
| Minority Interests in Income | 138 | 143 | 4 |
| Net Income | 5,596 | 7,548 | 1,951 |

## Consolidated Results (1st Quarter by segment)

|  | FY2012 Q1 Results |  |  | FY2013 Q1 Results |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Operating Income | Ordinary Income | Net Sales | Operating Income | Ordinary Income | Net Sales | Operating Income | Ordinary Income |
| Environmental Management \& Recycling | 22.6 | 1.2 | 1.2 | 24.6 | 2.2 | 2.3 | 2.0 | 0.9 | 1.0 |
| Nonferrous Metals | 46.7 | 2.5 | 3.1 | 53.3 | 3.2 | 4.0 | 6.5 | 0.7 | 0.8 |
| Electronic Materials | 19.3 | 2.1 | 2.2 | 22.2 | 1.5 | 2.0 | 2.9 | (0.5) | (0.1) |
| Metal <br> Processing | 19.1 | 1.5 | 1.6 | 20.0 | 1.5 | 1.6 | 0.8 | 0.0 | 0.0 |
| Heat Treatment | 5.7 | 0.5 | 0.4 | 5.5 | 0.4 | 0.4 | (0.2) | (0.0) | 0.0 |
| Other/ Elimination | (15.3) | 0.2 | (0.0) | (17.2) | 0.0 | 0.1 | (1.9) | (0.1) | 0.2 |
| Total | 98.3 | 8.2 | 8.6 | 108.6 | 9.1 | 10.7 | 10.2 | 0.9 | 2.0 |

## Analysis of Factors in Growth and Decline in Ordinary Income <br> (1st Quarter by segment)

| FY2013 Q1 Results - FY2012 Q1 Results |  | Environmental Management \& Recycling | Nonferrous Metals | Electronic | $\underset{\text { Processing }}{\text { Metal }}$ | $\begin{gathered} \begin{array}{c} \text { Heat } \\ \text { Treatment } \end{array} \end{gathered}$ | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Effects of measures, and changes of sales, etc. |  | 0.9 | 0.4 | (0.5) | (0.0) | (0.0) | (0.1) | 0.5 |
| Of the above, free metal income difference (volume difference) |  |  | (0.4) |  |  |  |  | (0.4) |
| Free metal income difference (price difference) |  |  | 0.4 |  |  |  |  | 0.4 |
| Conditions of raw material (changes in exchange rate and base conditions) |  |  | 0.5 |  |  |  |  | 0.5 |
| Difference between market value and book value on payments, and difference in market value at end of period |  |  | (0.7) |  |  |  |  | (0.7) |
| Other specific factors |  |  |  |  |  |  |  |  |
| Depreciation |  | 0.0 | 0.2 | (0.1) | 0.0 | (0.0) | 0.0 | 0.1 |
| Change in operating profit |  | 0.9 | 0.7 | (0.5) |  |  | (0.1) | 0.9 |
| Effects of non-operating income and expenses | Equity method income or loss | 0.1 | (0.0) | (0.0) | 0.0 |  | 0.2 | 0.3 |
|  | Other | 0.1 | 0.1 | 0.4 | 0.0 | 0.1 | 0.1 | 0.8 |
| Change in ordinary profit |  | 1.0 | 0.8 | (0.1) |  |  | 0.2 | 2.0 |

## Balance Sheets (Consolidated Results)



## Consolidated Statements of Cash Flows (Reference)




[^0]:    * Forward-looking statements made in this document, such as business forecasts, are based on the information available at this time and on certain premises that the Company assumes to be reasonable. Actual performance may differ materially from such forecasts due to a variety of factors.

